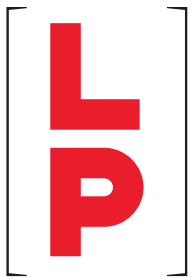


# Corporate Practice Group

Representative M&A Transactions



Levenfeld  
Pearlstein

# Corporate Practice Group Overview

## MERGERS, ACQUISITIONS & PRIVATE EQUITY

### HOW WE WORK

We focus on results. We work to get the deal done without ever losing focus on our clients' goals. We strive to be strategic partners, and pride ourselves on providing practical advice, innovative solutions, market knowledge and unparalleled client service. We collaborate with our clients and their other advisors.

We are committed to adding value and efficiency to any transaction. We utilize the deep experience of our attorneys and our other practice groups to ensure transactions are completed on our client's schedule and terms.

Our ability to effectively manage the legal concerns that arise in any transaction is a result of our adherence to providing timely, focused, practical and effective solutions.

### OUR CLIENTS INCLUDE

**Financial Sponsors**, including private equity funds, independent sponsors, search funds and self-funded searchers.

**Privately-Held Companies**, including PE-owned, founder-owned and family-owned companies and professional service firms.

**Strategic Acquirers**, including public and privately-held companies making strategic acquisitions.

**Family Offices, High-Net Worth Individuals and Private Investors.**

### FOR MORE INFORMATION

View all of our professionals in the [Corporate & Securities Practice Group](#).

## REPRESENTATIVE TRANSACTIONS

### REPRESENTED TRUSTEE

#### \$1.2B Sale

Represented the ESOP Trustee and negotiated the terms of the sale on behalf of the ESOP participants in connection with the sale of a 100% ESOP-owned defense contractor.



### REPRESENTED ACCOUNTING FIRM

#### \$875MM Acquisition

Represented an accounting advisory firm in its sale of a majority stake to two financial buyers.



### REPRESENTED SELLER

#### \$621MM Sale

Represented the owners of a global food ingredients and flavoring company in the sale of membership interests.



### REPRESENTED TRUSTEE

#### \$339MM Acquisition

Represented the ESOP trustee in connection with the acquisition of an ESOP-owned insurance brokerage business in Pennsylvania by a large national insurance brokerage firm.



### REPRESENTED SELLER

#### \$335MM Sale

Represented the founder of a custom heater, sensor, and control systems manufacturer in the sale of the company to a strategic buyer, including a pre-closing restructuring.



### REPRESENTED BUYER

#### \$173MM Acquisition

Represented a strategic buyer in its acquisition of a manufacturer of aseptic beverages.



### REPRESENTED SELLER

#### \$172MM Sale

Represented a large title insurance company in its sale to a strategic buyer.



### REPRESENTED ACCOUNTING FIRM

#### \$156MM Acquisition

Represented an East Coast-based accounting firm in a combination with two firms operating as separate legal entities in an advisory and attest alternative practice structure.



### REPRESENTED SELLER

#### \$145MM Acquisition

Represented a leading provider of outsourced services in the sale of two of its divisions (including the South American and European branches of those divisions) to a private equity fund.



### REPRESENTED SELLER

#### \$140MM Sale

Represented a large Wisconsin-based employee benefits and property & casualty insurance agency in its sale to a strategic buyer.



### REPRESENTED SELLER

#### \$140MM Sale

Represented one of the largest independent insurance and financial services agencies in the Midwest in its sale to a private equity-backed strategic buyer.



### REPRESENTED OWNERS

#### \$135MM Sale

Represented a client in a complex corporate reorganization prior to sale of stock to an ESOP.



### REPRESENTED TRUSTEE

#### \$110MM Acquisition

Represented the trustee of an ESOP Trust of a company that acquired another ESOP-owned company.



### REPRESENTED SELLER

#### \$108MM Sale

Represented the founder of a custom metal fabrication and finishing business to a private equity fund.



### REPRESENTED BUYER

#### \$100MM Acquisition

Represented a top 10 insurance broker in the acquisition of a retail and wholesale brokerage.



### REPRESENTED SELLER

#### \$100MM Sale

Represented the seller of a wholesale life insurance agency in a sale to a strategic buyer.



## REPRESENTATIVE TRANSACTIONS

### REPRESENTED TRUSTEE

#### \$100MM Acquisition

Represented ESOP Trustee as buyer in the acquisition of 100% of the issued and outstanding common stock of the company from six sellers.



### REPRESENTED SELLER

#### \$96MM Sale

Represented an excess and surplus lines underwriting management company in its sale to a privately held brokerage and risk management firm.



### REPRESENTED PRIVATE EQUITY SPONSOR

#### \$90MM Acquisition

Represented an independent sponsor in a platform acquisition of an industrial packaging company.



### REPRESENTED SELLER

#### \$90MM Sale

Represented an electrical distributor in its sale to an affiliate of a private equity firm.



### REPRESENTED SELLER

#### \$89MM Sale

Represented a family-owned food packaging business in its sale to a private equity fund.



### REPRESENTED SELLER

#### \$87MM Sale

Represented an independent tax and business advisory firm in the sale of its tax consultancy firm to a leading advisory CPA firm.



### REPRESENTED FUNDER

#### \$78MM Investment

Represented litigation funder acquiring an advanced stage litigation finance investment from an institutional investor in the secondaries market.



### REPRESENTED SELLER

#### \$72MM Sale

Represented an electrical distributor in its sale to one of the largest electrical distributors in the U.S.



### REPRESENTED BUYER

#### \$71MM Acquisition

Represented a top 10 insurance broker in the acquisition of a retail brokerage and MGA.



### REPRESENTED ACCOUNTING FIRM

#### \$70MM Acquisition

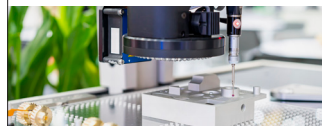
Represented an accounting firm in an acquisition.



### REPRESENTED PRIVATE EQUITY SPONSOR

#### \$67MM Acquisition

Represented a private equity sponsor in the acquisition of a precision machined components business from a private equity fund.



### REPRESENTED ESOP TRUSTEE

#### \$66MM Acquisition

Represented ESOP trustee in an ESOP acquisition of a woman-owned company that supplies propane in Southern California.



### REPRESENTED PRIVATE EQUITY SPONSOR

#### \$60MM Add-On Acquisition

Represented an independent sponsor in an add-on acquisition of a plastics compounding company.



### REPRESENTED SELLER

#### \$57MM Sale

Represented an independent investment management firm in the sale of its management company to a leading investor in registered investment advisory firms.



### REPRESENTED OWNERS

#### \$52MM Sale

Represented a client that provides support services and assisted living facilities for people with disabilities in a sale to an ESOP.



### REPRESENTED FUNDER

#### \$50MM Portfolio Financing

Represented litigation funders investing in a commercial litigation portfolio of an AmLaw 50 law firm's contingent fee matters.





## REPRESENTATIVE TRANSACTIONS

### REPRESENTED SELLER

**\$49MM Sale**

Represented the seller group of an at-home ventilator supply company to a private equity fund.



### REPRESENTED SELLERS

**\$47MM Sale**

Represented the founders of a healthcare systems software company to a private equity fund.



### REPRESENTED SELLER

**\$47MM Sale**

Represented the seller of a home services business to a private equity fund.



### REPRESENTED FUNDER

**\$38MM Acquisition**

Represented litigation funder acquiring an interest in an existing portfolio of commercial litigation finance investments from another litigation funder in the secondaries market.



### REPRESENTED ESOP TRUSTEE

**\$38MM Acquisition**

Represented ESOP trustee in a \$38M ESOP acquisition of a leading office services company.



### REPRESENTED ESOP TRUSTEE

**\$38MM Acquisition**

Represented the trustee of a newly formed ESOP which was created to purchase 100% of the stock of a vertically integrated cannabis business.



### REPRESENTED SELLER

**\$35MM Sale**

Represented a managing general agency focused on commercial lines, personal lines and transportation business in its sale to a leading distributor of specialty insurance products and services.



### REPRESENTED BUYER

**\$34MM Acquisition**

Represented a cornerbead company manufacturing drywall corner trims acquiring a complete line of paper faced nail-on and tape-on profiles.



### REPRESENTED BUYER

**\$30MM Acquisition**

Represented a strategic buyer in its acquisition of a software-as-a-service (SaaS) company in the insurance industry.



### REPRESENTED SELLER

**\$30MM Sale**

Represented a private equity firm seller in the sale of a healthcare software company.



### REPRESENTED ACCOUNTING FIRM

**\$30MM Acquisition**

Represented an East Coast-based accounting firm in a combination with two firms operating as separate legal entities in an advisory and attest alternative practice structure.



### REPRESENTED SELLER

**\$30MM Sale**

Represented a seller in its sale of a software-as-a-service (SaaS) company in the real estate services sector to a strategic buyer.



### REPRESENTED BUYER

**\$29MM Acquisition**

Represented one of the largest value-add distributors of high-quality K-12 school furniture and equipment in the U.S. with an extensive product offering, and consultative, design, and installation services.



### REPRESENTED SELLER

**\$25MM Sale**

Represented a seller in its sale of a software company to a private equity buyer.



### REPRESENTED BUYER

**\$25MM Acquisition**

Represented a top 20 insurance broker in the acquisition of a retail brokerage and TPA.



### REPRESENTED FUNDER

**\$20MM Commitment**

Represented litigation funders committing capital to the monetization campaign of a patent owner.



REPRESENTATIVE TRANSACTIONS

REPRESENTED  
ACCOUNTING FIRM

\$15MM Acquisition

Represented a Midwest-based accounting firm in a combination with two firms operating as separate legal entities in an advisory and attest alternative practice structure.



REPRESENTED  
PRIVATE EQUITY  
SPONSOR

\$14MM Acquisition

Represented a private equity fund in the acquisition of a custom stone design, fabrication, and installation business from the founder.



REPRESENTED  
BUYER

\$12MM Acquisition

Represented an independent sponsor in the acquisition of a consumer services software matching company.



REPRESENTED  
PRIVATE EQUITY  
SPONSOR

\$12MM Acquisition

Represented a private equity sponsor in the platform acquisition of a manufacturer of souvenir products.



REPRESENTED  
SELLER

\$10MM Sale

Represented a seller in its sale of an API-based fax services company to a strategic buyer.



REPRESENTED  
SELLER

\$10MM Sale

Represented the seller of a trucking logistics company.



REPRESENTED  
SELLER

\$2MM Transaction

Represented a distributor of flooring, flooring installation products, and supplies in its sale to a strategic buyer.



REPRESENTED  
BUYER

22 Acquisitions

Represented a top 10 insurance broker in its acquisitions of retail and wholesale brokers, MGAs and TPAs.

