#### **Get to Know Levenfeld Pearlstein**

LP provides legal and business counsel to sophisticated clients across a broad range of matters. We believe that responsiveness, high-quality work, efficiency, and reasonable fees are the basics of doing good work for our clients. We work to understand our clients' business and industry inside and out, implementing legal solutions that support their long-term business strategies as well as short-term needs. We listen to our clients' objectives, anticipate their needs, and provide pragmatic, holistic, and business-focused advice. With each client, we strive to solve problems, mitigate risk, and advance business goals.



Levenfeld Pearlstein

## Our Food & Beverage Team

Our Food and Beverage Team is dedicated to providing comprehensive legal and business support to clients in the food and beverage industry. We understand the unique challenges and opportunities that this dynamic sector presents, and we are committed to helping our clients navigate them successfully. Our team of experienced professionals offers a wide range of services to clients in the food and beverage industry and beyond, including:

- Corporate Transactions: Advising on mergers and acquisitions, joint ventures, and other corporate transactions within the food and beverage industry.
- Supply Chain Management: Negotiating and drafting of commercial agreements including manufacturing, co-packing and supply agreements.
- **Intellectual Property Protection:** Protecting our clients' brands, formulas (or formulations) and/or compositions, and other intellectual property through licensing transactions, trademark registration, patent filings, trade dress protection, product packaging, and trade secret protection.
- **Litigation and Dispute Resolution:** Representing clients in disputes related to distribution contracts, sales representative contracts, trade secrets, restrictive covenants, and other legal issues.
- **Employment and Labor Law:** Structuring employment agreements, policies and practices to meet business priorities; counseling on day-to-day employment issues; establishing effective, intentional executive compensation programs; and assessing and supporting compliance with employment laws, rules and regulations.



Our team is built on a deep understanding of the food and beverage industry, and we are proud to support our clients in achieving their business goals. Whether you are a startup or an established company, we are here to help you succeed.

### **Representative Matters**

- LP represented a client in its acquisition of an aseptic beverage manufacturer and the senior secured credit facility used to partially finance its acquisition.
- LP represented a founder-owner in the sale of a privately-held confection business to an industryleading snacks company.
- LP provides licensing services to a client that manufactures and distributes flavored and branded products with candy names.
- LP represents a client that receives and packages vitamins, food products, and granular mixes for sports drinks in its commercial contracts.
- LP represented a client in its acquisition of a California-based maker of specialty ingredients and mixes for food and beverage products.
- LP provides outside general counsel services to a client who is collaborating with French natural wine makers and vineyards to distribute unique products to third parties in California and Washington.
- LP advises a quick-serve restaurant in connection with the opening of a new location and day-to-day legal matters.
- LP represented the seller of a sausage manufacturing company.
- LP has represented financial institutions in various lending transactions with borrowers in the food and beverage industry.
- LP represented a family with historic ties in quick-service restaurants, including advising members of the family's third generation as part of a holistic business succession planning strategy.

# **The LP Way**

We know the demands of the industry can be challenging. We believe that responsiveness, high-quality work, efficiency, and reasonable fees are just the basics of doing good work for our clients. We are a law firm that operates like a business. Our unique business strategy is The LP Way™, a structure for the whole firm to deliver a consistent, exceptional client experience. Every person at LP provides exceptional client service because The LP Way offers both the framework and the reason for doing so. We have created processes that align everything and everyone at LP to one goal: providing an exceptional client experience.



- **1** Attract and retain talent
- 2 Lead by example
- **3** Cultivate effective teams
- 4 Align systems
- **5** Ask for feedback

exceptional client experience



#### YOUR LP CONTACT

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