Corporate Practice Group Representative M&A Transactions



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Corporate Practice Group Overview

MERGERS, ACQUISITIONS & PRIVATE EQUITY

HOW WE WORK

We focus on results. We work to get the deal done on market terms without ever losing focus on our clients' goals. We strive to be strategic partners, and pride ourselves on providing practical advice, innovative solutions, market knowledge and unparalleled client service. We collaborate with our clients and their other advisors.

We are committed to adding value and efficiency to any transaction. We utilize the deep experience of our attorneys and our other practice groups to ensure transactions are completed on our client's schedule and terms.

Our ability to effectively manage the legal concerns that arise in any transaction is a result of our adherence to providing timely, focused, practical and effective solutions.

OUR CLIENTS INCLUDE

Financial Sponsors, including private equity funds, independent sponsors, search funds and self-funded searchers.

Privately-Held Companies, including PE-owned, founder-owned and family-owned companies and professional service firms.

Strategic Acquirers, including public and privately-held companies making strategic acquisitions.

Family Offices, High-Net Worth Individuals and Private Investors.

FOR MORE INFORMATION

View all of our professionals in the Corporate & Securities Practice Group.



Private Equity Practice



\$335MM

Sale

Represented the founder of a custom heater, sensor and control systems manufacturer in the sale of the company to a strategic buyer, including a pre-closing restructuring.





Private Equity Practice

\$108.5MM

Sale

Represented the founder of a custom metal fabrication and finishing business to a private equity fund.







Private Equity Practice

\$90MM

Acquisition

Represented a private equity sponsor in a platform acquisition of an industrial packaging company.







Private Equity Practice

\$67MM

Acquisition

Represented a private equity sponsor in the acquisition of a precision machined components business from a private equity fund.







Private Equity Practice

\$60MM

Add-On Acquisition

Represented a private equity sponsor in an add-on acquisition of a plastics compounding company.







Private Equity Practice







Sale

Represented the seller group of an at-home ventilator supply company in the \$49,000,000 sale to a private equity fund.



Private Equity Practice

\$47.3MM

Sale

Represented the founders of a healthcare systems software company to a private equity fund.







Private Equity Practice

\$47MM

Sale

Represented the seller of a home services business to a private equity fund.







Private Equity Practice

\$34MM

Acquisition

Represented a cornerbead company manufacturing drywall corner trims a complete line of paper faced nail-on and tape-on profiles.







Private Equity Practice

\$28.5MM

Acquisition

Represented one of the largest value-add distributors of high-quality K-12 school furniture and equipment in the U.S. with an extensive product offering, and consultative, design, and installation services.







Private Equity Practice



Acquisition

Represented a private equity fund in the acquisition of a custom stone design, fabrication and installation business from the founder.







Private Equity Practice

\$12MM

Acquisition

Represented a private equity sponsor in the platform acquisition of a manufacturer of souvenir products.







M&A Practice



\$173.2MM

Acquisition

Represented a strategic buyer in its acquisition of a business engaged in the co-packing of aseptic beverages.





M&A Practice



Sale

Represented a large title insurance company in its sale to a strategic buyer.







REPRESENTED TRUSTEE

M&A Practice, ESOP Practice

\$110MM

Acquisition

Represented the trustee of an ESOP Trust of a company that acquired another ESOP-owned company.







M&A Practice

\$100MM

Sale

Represented the seller of a wholesale life insurance agency in a sale to a strategic buyer.







M&A Practice, Private Equity Practice



Sale

Represented an electrical distributor in its sale to an affiliate of a private equity firm.







M&A Practice, Private Equity Practice

\$89MM

Sale

Represented a family-owned food packaging business in its sale to a private equity fund.







M&A Practice





Sale

Represented an electrical distributor in its sale to one of the largest electrical distributors in the U.S.





M&A Practice



Sale

Represented an independent investment management firm in the sale of its management company to a leading investor in registered investment advisory firms.







M&A Practice



Sale

Represented the seller of a trucking logistics company.







M&A Practice

\$12MM

Acquisition

Represented an independent sponsor in the acquisition of a consumer services software matching company.







Insurance Brokerage Practice



Acquisition

Represented investors of retail and wholesale insurance brokers, managing general agents and program administrators.







Insurance Brokerage Practice



Divestiture

Represented retail and wholesale insurance brokers, managing general agents and program administrators.







Litigation Finance Practice





Investment

Represented litigation funder acquiring an advanced stage litigation finance investment from an institutional investor in the secondaries market.





Litigation Finance Practice



Portfolio financing

Represented litigation funders investing in a commercial litigation portfolio of an AmLaw 50 law firm's contingent fee matters.







Litigation Finance Practice





Acquisition

Represented litigation funder acquiring an interest in an existing portfolio of commercial litigation finance investments from another litigation funder in the secondaries market.





Litigation Finance Practice

\$20MM

Commitment

Represented litigation funders committing capital to the monetization campaign of a patent owner.







Accounting Firm Practice

\$156MM

Acquisition

Represented an East Coast-based accounting firm in a combination with two firms operating as separate legal entities in an advisory and attest alternative practice structure.







Accounting Firm Practice





Sale

Represented an independent tax and business advisory firm in the sale of their tax consultancy firm to a leading advisory CPA firm.





Accounting Firm Practice







Acquisition

Represented an accounting firm in an acquisition.



Accounting Firm Practice

\$54.9MM

Acquisition

Represented an accounting firm in its acquisition of another accounting firm.







Accounting Firm Practice

\$30MM

Acquisition

Represented an East Coast-based accounting firm in a combination with two firms operating as separate legal entities in an advisory and attest alternative practice structure.







Accounting Firm Practice







Acquisition

Represented a Midwest-based accounting firm in a combination with two firms operating as separate legal entities in an advisory and attest alternative practice structure.



Accounting Firm Practice

\$15MM

Acquisition

Represented an East Coast-based accounting firm in its combination with a national accounting firm.







Accounting Firm Practice



Acquisition

Represented the buyer in its acquisition of substantially all of the assets of a full-service CPA firm.







REPRESENTED OWNERS

ESOP Practice



\$135.2MM

Sale

Represented a client in a complex corporate reorganization to facilitate sale to ESOP.





REPRESENTED OWNERS

ESOP Practice



\$75.5MM

Sale

Represented a client in a complex corporate reorganization to facilitate sale to ESOP.





REPRESENTED TRUSTEE OF NEWLY FORMED ESOP

ESOP Practice



Acquisition

Represented the trustee of a newly formed ESOP created to purchase 100% of the stock of a vertically integrated cannabis business.







REPRESENTED OWNERS

ESOP Practice

\$57.5MM

Sale

Represented a client in a complex corporate reorganization to facilitate sale to ESOP.







REPRESENTED OWNERS

ESOP Practice

\$27.9MM

Sale

Represented a client in a complex corporate reorganization to facilitate sale to ESOP.







Corporate Practice Group

MERGERS & ACQUISITIONS AND TRANSACTIONAL PRACTICE

Levenfeld Pearlstein's M&A and transactional lawyers focus on transactions involving privately-held companies in the middle market and lower middle market throughout the United States and globally. We help our clients throughout the planning, structuring and execution phases of the transaction process and beyond.

ABOUT OUR PRACTICE

- Brings broad experience handling a wide spectrum of transaction types.
- Includes 30 corporate attorneys and 10 other professionals.

HOW WE WORK

We focus on results. We work to get the deal done on market terms without ever losing focus on our client's goals. We strive to be strategic partners, and pride ourselves on providing practical advice, innovative solutions, market knowledge and unparalleled client service.

OUR CLIENTS INCLUDE

Financial Sponsors, including private equity funds, independent sponsors, search funds and self-funded searchers.

Privately-Held Companies, including PE-owned, founder-owned and family-owned companies and professional service firms.

• Focuses on transactions involving privatelyheld companies across multiple industries and jurisdictions. We are generally industry agnostic.

 Consummates 80-100+ transactions per year, with transaction values ranging from under \$10M to over \$1B.

We collaborate with our clients and their other advisors. We build rapport with opposing counsel.

We are committed to adding value and efficiency to any transaction. We utilize the deep experience of our attorneys and our other practice groups to ensure transactions are completed on our client's schedule and terms. Full-service transactional team with specialists in multiple areas of law.

Our ability to effectively manage the legal concerns that arise in any transaction is a result of our dedication to providing timely, focused, practical and effective solutions.



AREAS OF FOCUS INCLUDE:

Private Company Strategic M&A Private Equity Leveraged Buyouts Management Buyouts Family and Founder Exits Serial Acquisition Platforms Tax Structuring and Planning Accounting Firm M&A Insurance Brokerage M&A **ESOPs** Distressed Transactions Litigation Finance Transactions Preferred and Growth Equity Investments Secondary Transactions Equity and Debt Financing Recapitalizations and Restructurings Joint Ventures

Strategic Acquirers, including public and privately-held companies making strategic acquisitions & dispositions.

Family Offices, High-Net Worth Individuals and Private Investors.

COLLABORATIVE PLATFORM

We work collaboratively with attorneys and professionals in our other practice groups, including: tax planning and structuring, banking and finance, labor and employment, executive compensation, ERISA and employee benefits, real estate, environmental, estate planning, intellectual property, bankruptcy and restructuring, data privacy and security, litigation and other disciplines that are relevant to your business or transaction.

FOR MORE INFORMATION

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