



Corporate Practice Group

Representative Transactions

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Corporate Practice Group Overview

MERGERS, ACQUISITIONS & PRIVATE EQUITY

WHAT WE DO

We focus on results. We work to get the deal done on market terms without ever losing focus on our clients' goals. We strive to be strategic partners, and pride ourselves in providing practical advice, innovative solutions, market knowledge and unparalleled client service. We are committed to adding value and efficiency to any transaction.

WHO WE HELP

Private companies, private equity funds, family offices, high net worth individuals, independent sponsors, portfolio companies and sophisticated private investors in complex commercial transactions.

We regularly assist our clients with mergers and acquisitions, leveraged and management buyouts, equity and debt financings, joint ventures, recapitalizations, and restructurings. Our transaction experience crosses multiple industries and jurisdictions. Our firm's platform allows us to service smaller transactions (under \$10M) as well as deals that are over \$250M.



HOW WE WORK

We work collaboratively across practice groups with specialists experienced in tax, labor and employment, ERISA and employee benefits, intellectual property, environmental, real estate, estate planning, litigation and other disciplines that are directly relevant to the transaction.

FOR MORE INFORMATION

View all of our professionals in the [Corporate & Securities Practice Group](#).

REPRESENTED SELLER

M&A Practice



\$45MM

Sale

Represented the shareholders of a mattress components distributor in connection with the sale to a strategic buyer.



REPRESENTED SELLER

M&A Practice

\$10.5MM

Sale

Represented a children's toy manufacturer in its sale to a strategic buyer.



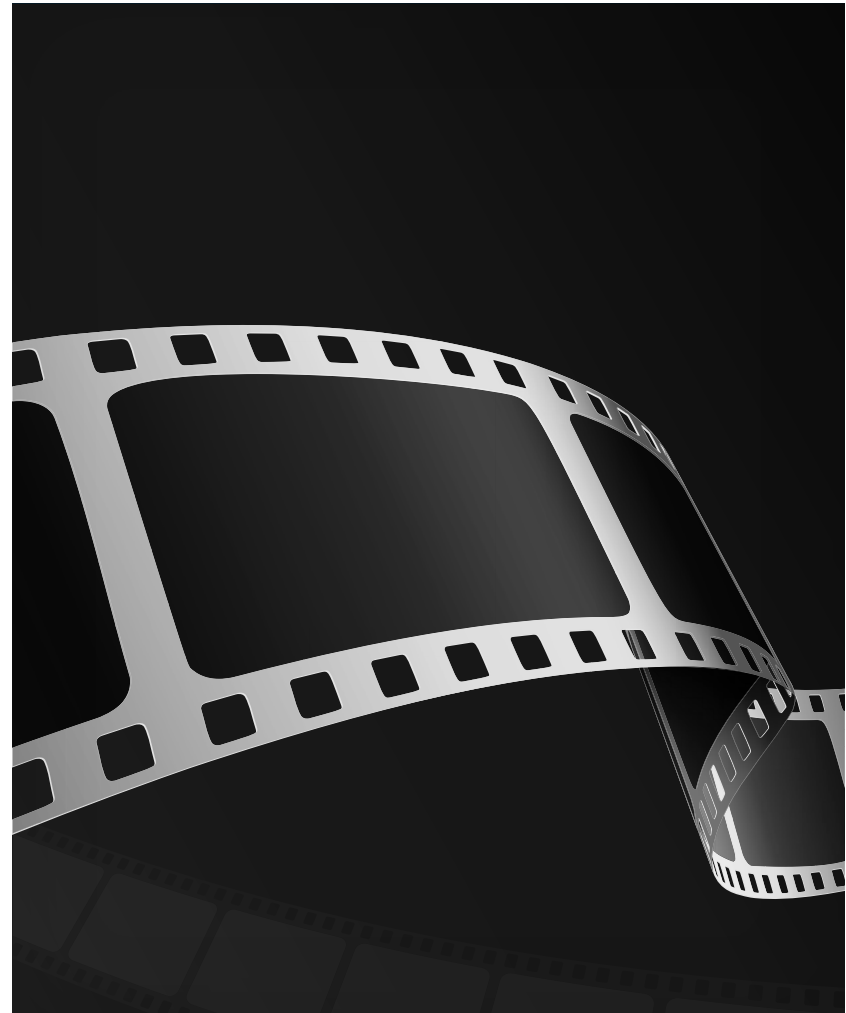
REPRESENTED SELLER

M&A Practice

\$15MM

Sale

Represented a specialty film distributor in its sale to a strategic buyer.



REPRESENTED SELLER

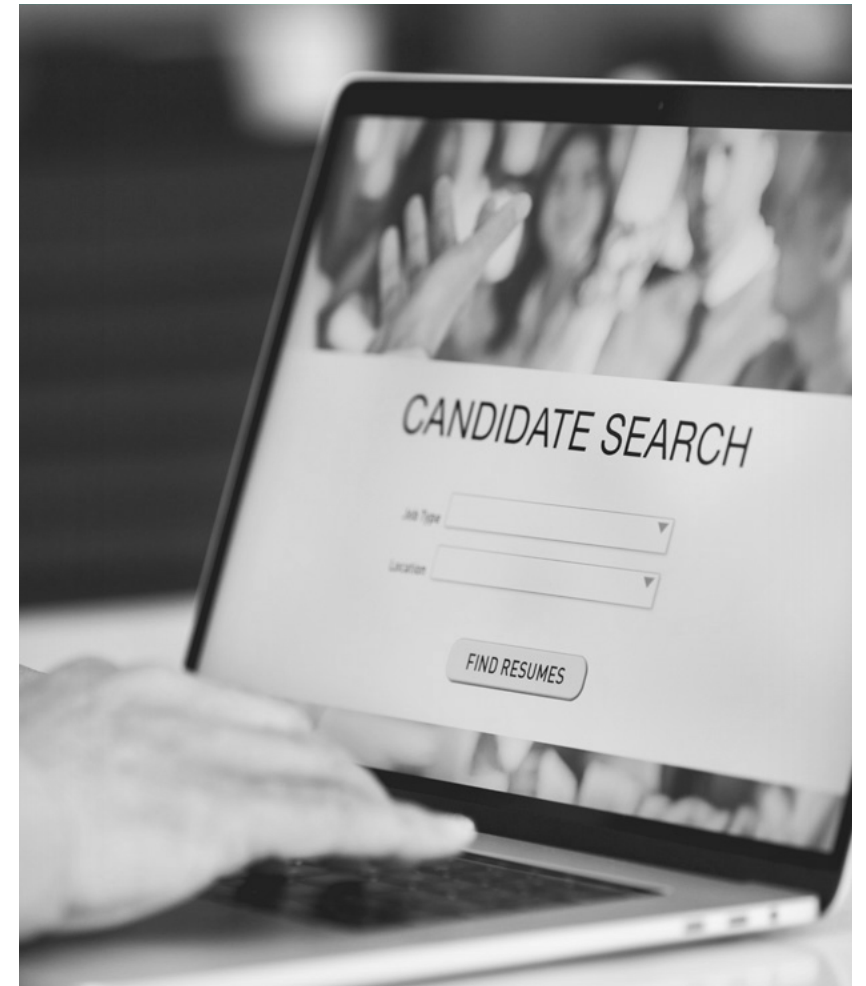
M&A Practice



\$17.5MM

Sale

Represented a recruiting company in its sale to a strategic buyer.



REPRESENTED PURCHASER

M&A Practice



Over
\$60MM

Purchase

Represented a US-based global distributor acquiring raw materials processing operations in China and Hong Kong. The sellers were affiliated companies based in London and Tel Aviv. LP led a team of lawyers from the UK, Israel, China, and Hong Kong.



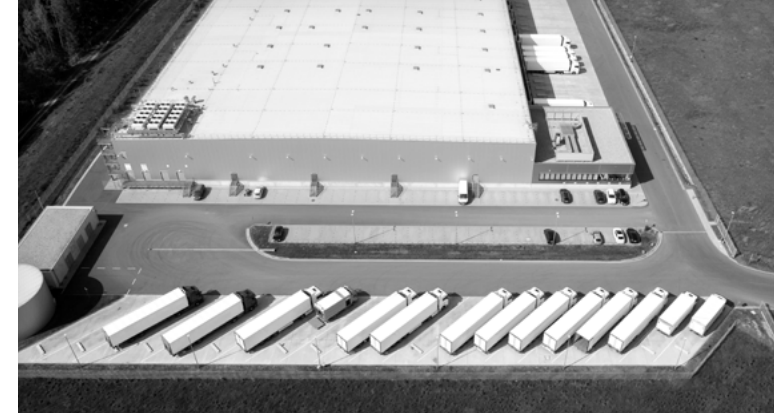
REPRESENTED PURCHASER

M&A Practice

\$25MM

Purchase

Represented the purchaser in a strategic acquisition of a manufacturer and distributor of lithium-ion batteries involving a Chinese supplier.



REPRESENTED SELLER

Private Equity Practice

\$53MM

Sale

Represented an at-home ventilator supply company in a sale to a private equity firm.



REPRESENTED SELLER

Private Equity Practice



\$210MM

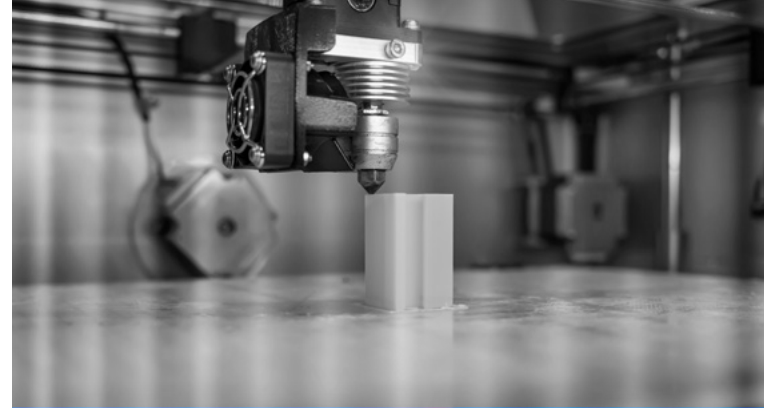
Sale

Represented an educational materials company in its sale to a private equity firm.



REPRESENTED PURCHASER

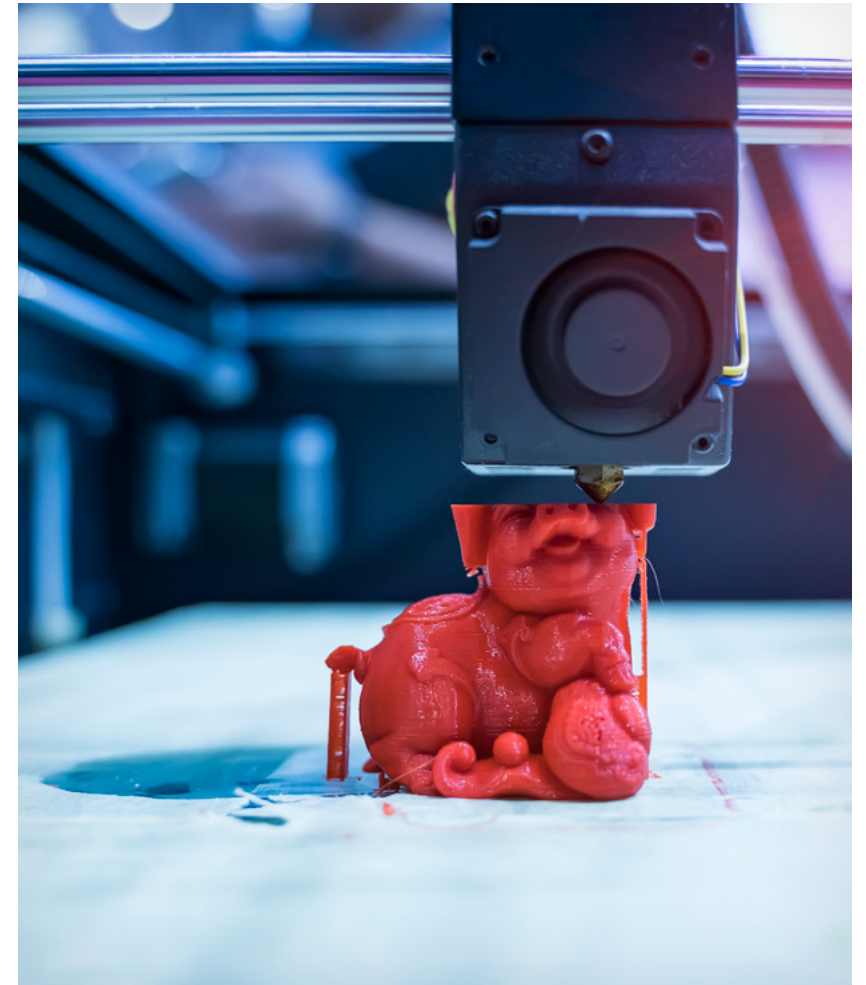
Private Equity Practice



\$16.3MM

Acquisition

Represented a private equity sponsor in the acquisition of a plastics injection molding company, with LP leading all components of the transaction, including the acquisition, equity and debt financing, real estate sale-leaseback, incentive equity plan design, and employment matters.



REPRESENTED PURCHASER

Private Equity Practice

\$35MM

Acquisition

Represented a private equity sponsor in an add-on acquisition of a plastics injection molding company, with LP leading all components of the transaction, including the acquisition, equity, mezzanine and senior debt financing, and employment matters.



REPRESENTED PURCHASER

Private Equity Practice

\$17.2MM

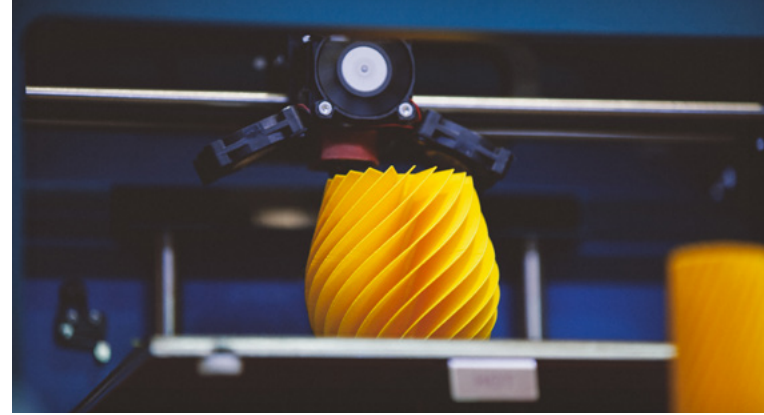
Acquisition

Represented a private equity sponsor in an add-on acquisition of a custom injection molding and tooling company, with LP leading all components of the transaction, including the acquisition, equity and debt financing, real estate sale-leaseback, and employment matters.



REPRESENTED PURCHASER

Private Equity Practice



\$71MM

Acquisition

Represented a private equity sponsor in a platform acquisition of a plastics compounding company, with LP leading all components of the transaction, including the acquisition, equity, mezzanine and senior debt financing, real estate sale-leaseback, incentive equity plan design, and employment matters.



REPRESENTED PURCHASER

Private Equity Practice

\$87MM

Acquisition

Represented a private equity sponsor in a platform acquisition of a contract packaging company, with LP leading all components of the transaction, including the acquisition, equity, mezzanine and senior debt financing, incentive equity plan design, and employment matters.



REPRESENTED SELLER

Accounting Firm Practice



\$175MM

Sale

Represented seller in an accounting firm M&A transaction.



REPRESENTED SELLER

Accounting Firm Practice

\$60MM

Sale

Represented seller in an accounting firm M&A transaction.



REPRESENTED SELLER

Accounting Firm Practice



\$25MM

Sale

Represented seller in its sale to a private equity-backed firm.



REPRESENTED PURCHASER

Accounting Firm Practice

\$70MM

Purchase

Continuing representation of acquiring accounting firm in five transactions across the U.S. over an eight-month period.



REPRESENTED FUNDER

Cannabis Practice

\$65MM

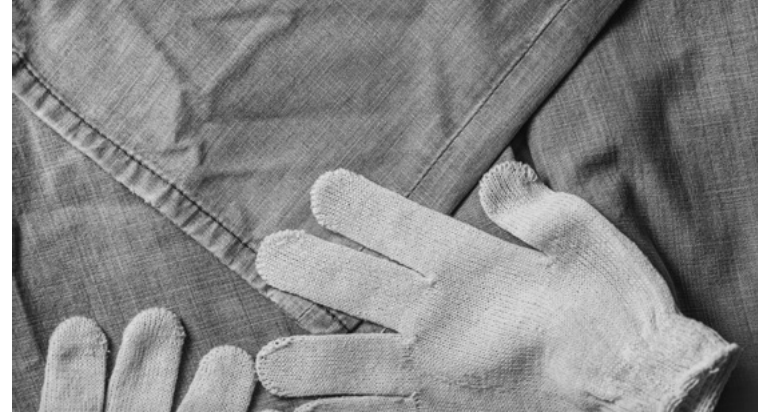
Transaction

Represented an investor in a complex \$65 million corporate finance transaction (\$45 million in debt, \$20 million in equity) for a cannabis business to fund vertical operations in two states involving a debt facility, a private placement, and a joint venture.



REPRESENTED SELLER

ESOP Practice



\$1.2B

Sale

Represented the ESOP Trustee and negotiated the terms of the sale on behalf of the ESOP participants in connection with the sale of a 100% ESOP-owned defense contractor.



REPRESENTED OWNERS

ESOP Practice



\$49MM

Transaction

Represented the ESOP group of a Chicago-based bank, drafting and negotiating the documents for the credit facility to support an ESOP transaction for the ownership transition of a nationally recognized construction company.



REPRESENTED INTEGRATOR

ESOP Practice

\$126MM

Sale

Represented a nationally recognized warehouse systems integrator with design and engineering capabilities in a corporate reorganization by creating a holding company and two subsidiaries, followed by the two selling shareholders of the holding company selling 100% of their stock to the ESOP. LP also represented the Company in its credit facility to finance the ESOP transaction.



REPRESENTED SELLER

Insurance Brokerage Practice

\$100MM

Sale

Represented the shareholders of a Mid-Atlantic-based insurance agency in connection with the sale to a large national buyer.



REPRESENTED EXECUTIVE MANAGEMENT TEAM

Insurance Brokerage Practice

Over
\$1B

Merger

Represented Executive Management Team of the target company in a merger of national insurance brokers, handling the negotiation of merger agreement, employment agreements and equity documentation.



REPRESENTED PURCHASER

Insurance Brokerage Practice

Over
\$250MM

Acquisition

Represented two highly acquisitive, national insurance brokers on various buy-side acquisitions.



REPRESENTED SELLER

Insurance Brokerage Practice



Over
\$250MM

Acquisition

Represented several insurance brokers on the sales of their businesses.



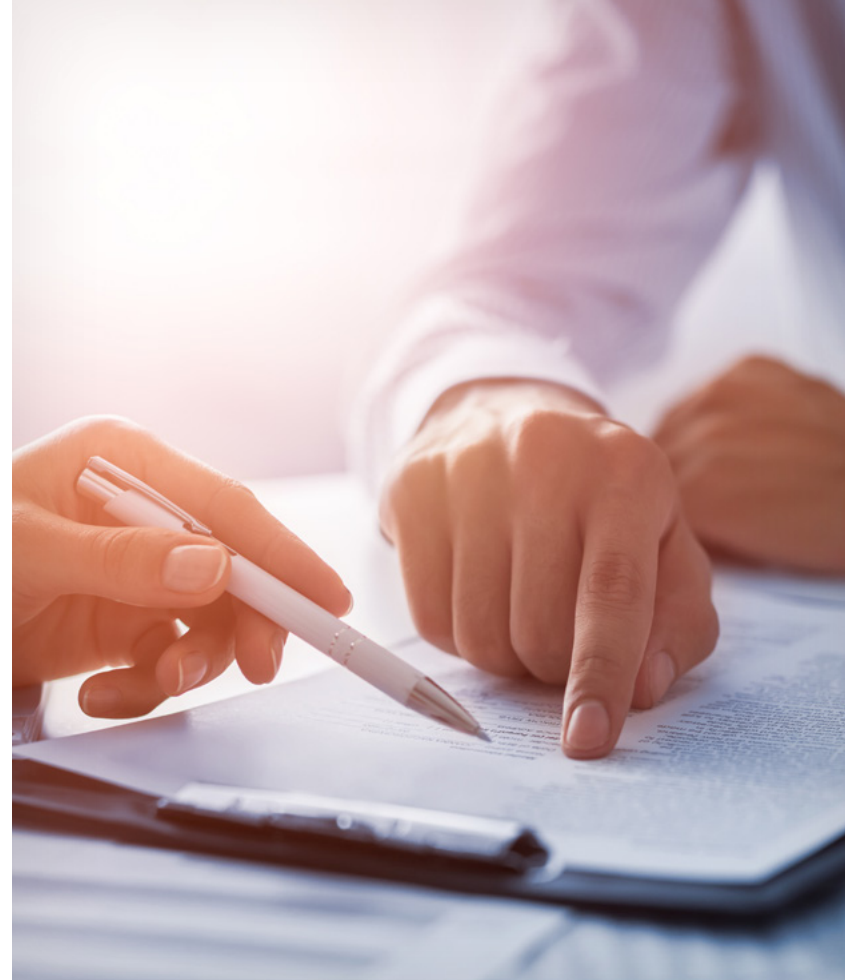
REPRESENTED INVESTORS

Litigation Finance Practice

\$50MM

Commitment

Represented investors committing to fund the attorneys' fees and third-party costs of plaintiff in a multi-billion-dollar breach of contract claim.



REPRESENTED FUNDER

Litigation Finance Practice



\$85MM

Limited Recourse Loan

Represented litigation funder leveraging existing portfolio of commercial litigation finance investments to obtain a limited recourse loan from a group of financial institutions.



REPRESENTED FUNDER

Litigation Finance Practice

\$30MM

Portfolio Financing

Represented litigation funders investing in a commercial litigation portfolio of an AmLaw 50 law firm's contingent fee matters.



REPRESENTED INVESTOR

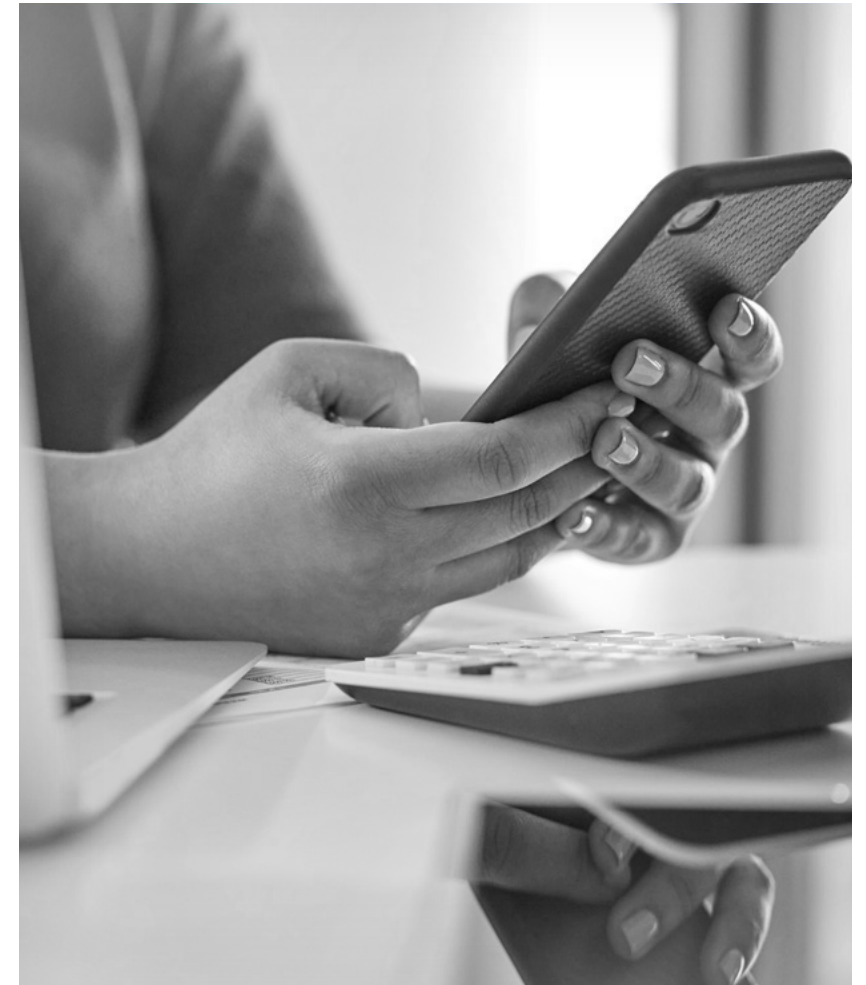
Litigation Finance Practice



\$45MM

Loan

Represented investor providing a loan to a plaintiff-side law firm, secured by all assets of the firm.



REPRESENTED LAW FIRM

Litigation Finance Practice

\$20MM

Loan

Represented a plaintiff-side law firm in connection with a loan from a financial institution secured by all assets of the firm.



The LP Way

We know the demands of the industry can be challenging. We believe that responsiveness, high-quality work, efficiency, and reasonable fees are just the basics of doing good work for our clients. We are a law firm that operates like a business. Our unique business strategy is **The LP Way™**, a structure for the whole firm to deliver a consistent, unparalleled client experience.

Every person at LP – attorney and non-attorney alike – provides exceptional client service because The LP Way offers both the framework and the reason for doing so. We have created processes that align everything and everyone at LP to one goal: providing an exceptional client experience.



the **[LP]** way™

- 1** Attract and retain talent
- 2** Lead by example
- 3** Cultivate effective teams
- 4** Align systems
- 5** Ask for feedback

Unparalleled client experience