

CORPORATE

→ PROBLEMS WE SOLVE/WHAT WE DO

- Assist companies in positioning themselves to be sold for the highest price possible.
- Assist companies who want to buy other companies.
- Assist companies who are looking to raise equity capital comply with applicable federal and state securities laws.
- Assist investors in real estate joint ventures to help develop and implement sophisticated partnership agreements to match their business deals.
- Assist companies that do not have in-house lawyers in managing legal risks for their organizations and negotiate favorable contract terms with their customers, vendors, distributors, employees, and other outside consultants and service providers.
- Assist in-house general counsel in managing special projects for their company that are outside their area of expertise.

→ YOU MAY NEED A CORPORATE LAWYER IF:

- You have contracts and agreements with customers, vendors, distributors, employees, or other outside consultants and service providers that need review.
- Your company is looking to grow, either by buying other companies or raising capital from third parties.
- You are a business owner with no plan in place for someone else to run your business if you are not willing or able to do so.
- You have considered selling your business.

PRICING CONSIDERATIONS AND OPTIONS:

- Projects can be performed on a fixed-fee basis if the scope of the work required is defined up front.
- We will offer to review LOI on an M&A deal for free and offer “dead deal” discounts to new clients in order to share the risk if the deal does not close.

WE MAKE OUR CLIENTS MONEY/ SAVE OUR CLIENTS MONEY BY:

- Giving practical business advice and focusing on the client’s business objectives.
- Knowing the market for deal terms to obtain the highest value on the sale of a business or a better deal when buying a business.
- Making introductions to other service providers, potential employees, and investors in order to improve the client’s business.
- Working within budgets that are created after a detailed discussion to identify the scope of every project.
- Utilizing LP project management tools, which provide increased efficiencies and opportunities for greater cost savings.

→ WHY USE LP’S CORPORATE LAWYERS:

- We help companies get sold or acquire other companies more efficiently and at a lower cost by using our detailed deal project management tools.
- You will have access to experience, responsive attorneys, paralegals, and legal coordinators who work as a team.
- We understand our clients’ businesses and get results that match our clients’ business objectives.
- We look to solve problems, not just identify them.
- We are not afraid to tell clients an unfavorable opinion or give practical business advice, even if it does not increase our bottom line.